

## CURRICULUM VITAE OF MARY M. SHIRLEY

### WORK EXPERIENCE

- 2001- present**      **PRESIDENT, RONALD COASE INSTITUTE**  
Manage non-profit institute that supports research on the economic roles of laws, contracts, norms, and other institutions through collaborative research, grants, conferences, and publications, and supports young scholars through training, grants, mentoring, and networking. Organize and participate in Institute workshops and research projects. Publish and lecture on my own program of research on institutions and economic development.
- 2001 – 2003**      **CONSULTANT, WORLD BANK**  
Research on regulation and bank privatization, advice on aid effectiveness and institutions.
- 2004- 2005**      **CONSULTANT, SWEDISH INTERNATIONAL DEVELOPMENT AGENCY**  
Advice on institutional reform to Evaluation Department.
- 1990 - 2001**      **RESEARCH MANAGER ON COMPETITION POLICY, REGULATION, FINANCE, PUBLIC SECTOR MANAGEMENT AND PRIVATE SECTOR DEVELOPMENT, WORLD BANK**  
Managed group responsible for research, policy development, training and support in competition policy and regulation, including public sector reform, privatization, regulation of monopolies, and the development of political, bureaucratic, legal and other market supporting institutions.
- 1983 to 1990**      **PUBLIC ENTERPRISE ADVISER AND SENIOR ADVISOR, WORLD BANK**
- 1980 to 1982**      **ECONOMIST, LATIN AMERICA AND THE CARIBBEAN PROGRAMS, WORLD BANK**
- 1974 to 1980**      **SENIOR ECONOMIST, ORGANIZATION OF AMERICAN STATES**
- 1972 to 1974**      **PROFESSOR OF ECONOMICS, UNIVERSIDAD DE BOGOTA, JORGE TADEO LOZANO, BOGOTA, COLOMBIA**
- 1971 to 1972**      **MASSACHUSETTS INSTITUTE OF TECHNOLOGY  
HARVARD UNIVERSITY ECONOMIC RESEARCH PROJECT**
- EDUCATION**      **FLETCHER SCHOOL, TUFTS UNIVERSITY, BOSTON, MASSACHUSETTS: Ph.D., 1974; M.A.L.D., 1971  
OCCIDENTAL COLLEGE, LOS ANGELES, CALIFORNIA: M.A. 1968; B.A.1966**
- BORN:**              March 16, 1945; Philadelphia, Pennsylvania, USA
- LANGUAGES**      Fluent Spanish

**Other Activities** International Society for New Institutional Economics (ISNIE):  
Founder 1997; President 2004. Vice President 2003. Treasurer 1997-2000. Member  
of Board 1997 - 2004. Organized annual ISNIE meetings in 1999, 2003.

Co-editor with Mike Sykuta of online SSRN journal of New Institutional Economics,  
2004 - present

Board member, NGO Alliance, 2004-present.

Stanford University Center for International Development, Visiting researcher,  
March, 2004.

European School on New Institutional Economics, Faculty, May, 2003.

University of Paris 1, Pantheon Sorbonne. Faculty, May, 2002.

Advisory board *Economic Reform Today*.

Referee: *Canadian Journal of Economics, Economics of Transition, The Independent  
Review, Journal of Economic Behavior and Organization, Journal of Law,  
Economics, and Organization, Journal of Comparative Economics, Journal of  
Environment and Development, National Science Foundation, Stanford University  
Press, World Bank Economic Review, World Bank Research Observer, World  
Development.*

## **PUBLICATIONS**

### **Journal Articles**

“What Should Be the Standards for Scholarly Criticism?” *Journal of International Economics*,  
forthcoming 2011. [Http://SSRN.com/abstract=1727844](http://SSRN.com/abstract=1727844)

“Institutional Economics: A Crucial Tool for Understanding Economic Development.” With Alexandra  
Benham, Lee Benham, Urban Kovác, John Nye, Maros Servátka, *Ekonomický časopis* (Journal of  
Economics), Vol 57, #6, pp. 603-607 (June, 2009).

[http://www.ceeol.com/aspx/publicationdetails.aspx?publicationid=5d6ff2b7-442e-443e-b0d6-  
f376fa79aac5](http://www.ceeol.com/aspx/publicationdetails.aspx?publicationid=5d6ff2b7-442e-443e-b0d6-f376fa79aac5)

“Why Is Sector Reform So Unpopular in Latin America?” *The Independent Review*. Vol. 10, #2,  
195-207 (Fall, 2005). <http://www.independent.org/publications/tir/article.asp?a=545>

“Bank Privatization in developing countries: A summary of lessons and findings” with George  
Clarke and Robert Cull. *Journal of Banking and Finance, Special Issue on Bank Privatization* Vol.  
29, #8-9: 1905-1930 (August-September, 2005).

[http://www.sciencedirect.com/science/article/B6VCY-4FT0P58-  
6/2/85209c792093140274bf682360bfe421](http://www.sciencedirect.com/science/article/B6VCY-4FT0P58-6/2/85209c792093140274bf682360bfe421)

Book Review: “Bertin Martens, ed. The Institutional Economics of Foreign Aid.” *The Independent  
Review*. Vol. 9, 2 (Fall 2004). <http://www.independent.org/publications/tir/article.asp?a=469>

“Ownership Structure and the Temptation to Loot. Evidence from Privatized Firms in the Czech Republic.” With Robert Cull and Jana Matesova. *Journal of Comparative Economics* Vol. 30, 1-24 (2002).

“Experience with Privatization: A New Institutional Economics Perspective.” *Journal Of African Economics* 11 supplement 1; 10-36 (February 2002).

“Empirical Effects of Performance Contracts: Evidence from China.” With Colin Xu, *Journal of Law, Economics and Organization*. Vol 17. No. 1 (Spring 2001).

Book review: Mancur Olson and Satu Kahkonen, “A Not-So-Dismal Science: A Broader View of Economies and Societies.” *Journal of Economic History* Vol 60. No. 3. (September 2000).

“Information, Incentives and Commitment. An Empirical Analysis of Contracts Between Government and State Enterprises.” with Colin Xu. *Journal of Law, Economics and Organization*. Vol. 14, No. 2. 358-378 (1998).

“Bureaucrats in Business: The Roles of Privatization versus Corporatization in State-Owned Enterprise Reform” *World Development*. Vol 27, No. 1, 115-136 (1999).

“Trends in Privatization” *Economic Reform Today*. No. 1, 1998.

“Book Review: Mark Armstrong, Simon Cowan and John Vickers. Regulatory Reform: Economic Analysis and British Experience” *Information Economics and Policy* 10 (September, 1998) 389-401.

“Reformando los sistemas urbanos de agua en América Latina: Un cuento de cuarto ciudades.” *Expe-Outlook*. Vol. VI, No. 51. (August, 1998).

“A New Database on State-Owned Enterprise Reform” with Luke Haggarty in *World Bank Economic Review*, Vol. 11, No. 3 (September 1997).

“The Economics and Politics of Government Ownership” *Journal of International Development*, Vol. 9, No. 6 (September 1997). Reprinted in *Privatization in Developing Countries*, Paul Cook and Colin Kirkpatrick, eds. Aldershot, U.K. Edward Elgar.

“Enterprise Contracts: A Route to Reform?” *Finance and Development*, Vol. 33, No. 3 (September, 1996).

“Privatization in Latin America: Lessons for Transitional Europe” *World Development*, Vol. 22, No. 9, 1313-23 (September 1994). Reprinted in Vincent Wright and Luisa Perrotti, eds. *Privatization and Public Policy*. Aldershot: Elgar. 1999.

“Privatization and Performance” in *Hasting’s International and Comparative Law Review*, Vol 17, No. 4 (Summer 1994).

“Privatization: Lessons from Market Economies,” in *The World Bank Research Observer*, vol. 9, no. 2 (July 1994).

"The What, Why, and How of Privatization: A World Bank Perspective", *Fordham Law Review*, Vol. LX, No. 6, May 1992

"Improving Public Enterprise Performance: Lessons from South Korea" in *Annals of Public and Cooperative Economics*, Volume 62, Number 1, 1991

"Promoting the Private Sector" in *Finance and Development* Vol 25, No. 1 (March 1988).

"The Experience with Privatization" in *Finance and Development* Vol. 25, No. 3 (September 1988)

"Management of State Owned Enterprises" World Bank Staff Working Papers No. 577, 1984; reprinted in *State Enterprises* (New Delhi) Vol. 3, Nos. 2 & 3 (1984)

### **Books and Chapters in Books**

*Institutions and Development* (Cheltenham, UK and Northampton, MA: Edward Elgar, 2008).  
[http://www.e-elgar.com/bookentry\\_mainUS.lasso?id=12524](http://www.e-elgar.com/bookentry_mainUS.lasso?id=12524) Paperback published 2010.

"Conclusions" with Douglass C. North in Steve Haber, Douglass C. North and Barry R. Weingast, eds. *The Politics of Financial Development*. (Stanford: Stanford University Press, 2006).

"Empirical Studies" with George Clarke and Robert Cull in Gerard Caprio, Jonathan Fiechter, Robert E. Litan, and Michael Pomerleano, eds. *The Future of State-Owned Financial Institutions: Policy and Practice* (Washington, D.C.: Brookings Institution, 2004).

*Handbook of New Institutional Economics* Co-editor with Claude Menard (Dordrecht, the Netherlands: Springer, 2005). <http://www.springerlink.com/business-and-economics/?sortorder=asc&mode=allwords&k=Handbook+of+New+Institutional+Economics>

"Institutions and Development" in *Handbook of New Institutional Economics* Co-editor with Claude Menard (Dordrecht, the Netherlands: Springer, 2005).

*Thirsting for Efficiency: The Economics and Politics of Urban Water System Reform* (Oxford: Elsevier Science B.V., 2002). Editor and author of 4 chapters: "Cities awash: a synthesis of the country cases" with Claude Menard; "The Buenos Aires water concession" with Lorena Alcàzar and Manuel Abdala; "Reforming urban water supply: the case of Chile" with Lixin Colin Xu and Ana Maria Zuluaga.

"Reforming Urban Water Systems in Developing Countries" with Roger Noll and Simon Cowan in Anne O. Krueger (ed.) *Economic Policy Reform: The Second Stage* (Chicago: The University of Chicago Press, 2000).

"Formal versus Informal Institutions in Economic Development," with Philip Keefer in Claude Menard (ed.) *Institutions, Contracts, Organizations: Perspectives from New Institutional Economics* (Williston, VT: Edward Elgar, 2000).

"Privatization in Transitional Economies: Politics as Usual?" with Philip Keefer in Stephan Haggard and Mathew McCubbins eds. *Presidents, Politics and Policy*. (Cambridge: Cambridge University Press, 2000).

"Water Reform in Latin American: A Tale of Four Cities" in Luigi Manzetti (ed.) *Post-Privatization Environments: The Latin American Experience* (Miami: University of Miami Press, 2000).

“Bureaucracy in Eastern Europe and the Former Soviet Union” in Peter Newman (ed.) *The New Palgrave Dictionary of Economics and the Law* (London: Macmillan, 1998).

“Comments on Dilip Mookerjee Incentive Reforms in Developing Country Bureaucracies” in Boris Pleskovic and Joseph Stiglitz, eds. *Annual World Bank Conference on Development Economics, 1997* (Washington D.C.: World Bank, 1998).

“Performance Contracts: A Tool for Improving Public Services?” in Robert Picciotto and Eduardo Wiesner, eds. *Evaluation and Development. The Institutional Dimension*. (New Brunswick: Transaction Publishers, 1998.)

“The Payoffs from Economics Reform: Commentary” in Nancy Birdsall and Frederick Jaspersen, Eds. *Pathways to Growth: Comparing East Asia and Latin America*, (Washington, D.C.: Interamerican Development Bank, 1997).

*Bureaucrats in Business: The Economics and Politics of Government Ownership*, led team of authors (New York: Oxford University Press, 1995).

*Does Privatization Deliver?* with Ahmed Galal (Washington, D.C.: World Bank, 1994).

“Public Enterprise Reform: Lessons from the Past, Issues for the Future,” in *Managing the Changing Public/Private Sector Relationship* Proceedings of the Third Asia Pacific Conference of Management Consultants (Brisbane Australia: August 23-26, 1993)

“The Enterprise Sector” in *Georgia: A Blueprint for Reforms* (Washington, D.C.: World Bank, 1993).

*Privatization: The Lessons of Experience* with John Nellis and Sunita Kikeri (Washington, D.C.: World Bank, 1992)

*Public Enterprise Reform: The Lessons of Experience* with John Nellis (Washington, D.C.: World Bank, EDI, 1991)

“Lessons from the World Bank Experience” Paper presented to a Conference on Privatization in Latin America Sponsored by the Association of the Bar of the City of New York (New York: June 5, 1991)

“Private Sector Development” in *Czechoslovakia: Transition to a Market Economy* (Washington, D.C.: World Bank, 1991).

“Evaluating the Performance of State-Owned Enterprises in Pakistan” in R. Ramamurti and R. Vernon, eds., *Privatization and Control of State-Owned Enterprises* (World Bank, 1991)

*Developing the Private Sector: The World Bank's Experience and Approach* with Enrique Rueda-Sabater (World Bank, 1991)

“State Owned Enterprises” Chapter in *World Development Report, 1984* (Washington, D.C.: World Bank, 1984).

“Organization of the Public Sector” in *Ecuador: Development Problems and Prospects* (Washington, D.C.: World Bank, 1979)

“Short Term Economic Reports, Vol. VII: Peru” with Jose Luis Restrepo (Washington, D.C.: Organization of American States, 1979)

*Synthesis of Economic Performance in Latin America During 1978* (Also in Spanish; Washington, D.C.: Organization of American States, 1978)

“Mining Technologies” with Roger Kubarych in *State Estimates of Technology, 1963* Karen Polenske, ed. (Lexington, MA: Lexington Books, 1974)

“Federal Government Purchases” with Bo Carlsson and W. Norton Gruff in *State Estimates of the Gross National Product* (Lexington, MA: Lexington Books, 1972)

*A Guide for Users of the U.S. Multiregional Input-Output Model* with Karen Polenske and Carolyn Anderson (Washington, D.C.: U.S. Department of Transportation, 1972)

### **Working Papers and Unpublished Reports**

“The Contribution of Douglass North to New Institutional Economic” with Claude Menard. Paper to be presented at a meeting to honor Douglass North at Washington University in St. Louis, November 6, 2010.

“From Intuition to Institutionalization: A History of New Institutional Economics” with Claude Menard. Paper presented to the annual meetings of the International Society for New Institutional Economics, Sterling, Scotland, June 18, 2010.

“Institutions and Development” (PowerPoint presentation). [www.coase.org/research.htm](http://www.coase.org/research.htm) 2009.

“When do Local Economists Affect Institutional Change?” joint with Jessica Soto. Paper presented to the annual meetings of the International Society for New Institutional Economics, Reykjavik, Iceland, September 22, 2007. [www.isnie.org/assets/files/papers2007/shirley.pdf](http://www.isnie.org/assets/files/papers2007/shirley.pdf)

“Urban Water Reform: What We Know, What We Need to Know” Paper presented to the annual meetings of the International Society for New Institutional Economics, Boulder, CO. September 23, 2006. <http://www.isnie.org/ISNIE06/Papers06/09.4/shirley.pdf>

“Can Aid Reform Institutions?” Stanford Center For International Development Working Paper 273, March 2006 <http://scid.stanford.edu/pdf/SCID273.pdf>

“Can Aid Reform Institutions?” SCID Working Paper 273. Presented at Stanford, Center for International Development, Palo Alto, CA. March 2004. <http://scid.stanford.edu/publicationsprofile/1103>

"New Tools for Studying Network Industry Reforms in Developing Countries: The Telecommunications and Electricity Regulation Database." with Scott Wallsten, George Clarke, Luke Haggarty, Rosario Kaneshiro, Roger Noll, and Lixin Colin Xu. AEI-Brookings Joint Center Related Publication 04-05. March 2004. World Bank Policy Research Working Paper #3286. April, 2004. <http://www.aei-brookings.org/publications/abstract.php?pid=724>

“Empirical Studies of Bank Privatization” with George Clarke and Robert Cull. Working paper presented at World Bank, Conference on Bank Privatization. Washington, D.C. November 20-21, 2003.

“Why Is Sector Reform So Unpopular in Latin America?” presented at Stanford, Center for International Development, Latin American Conference on Sector Reform. Palo Alto, CA. November 14, 2003. Coase Institute Working Paper #4 <http://www.coase.org/workingpapers/wp-4.pdf>

“What Does Institutional Economics Tell Us About Development?” Paper presented at the ISNIE meetings, Budapest, Hungary on September 28, 2003.

“Institutions and Development” Paper presented at George Mason University, March 5, 2003.

“Telecommunications Reform in Ghana.” With Luke Haggarty and Scott Wallsten. World Bank Policy Research Working Paper #2983. February, 2003.  
[http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=636345](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=636345)

“Telecommunications Reform in Uganda.” with F. F. Tusubira, Frew Gebreab, and Luke Haggarty. World Bank Policy Research Working Paper #2864. July 2002.

“Ownership Structure and the Temptation to Loot. Evidence from Privatized Firms in the Czech Republic.” With Robert Cull and Jana Matesova. World Bank Policy Research Working Paper #2568. March 2001.  
[http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=632637](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=632637)

“Public versus Private Ownership: The Current State of the Debate.” With Patrick Walsh. World Bank Policy Research Working Paper #2420, July 2000.

“Reforming Urban Water Systems in Developing Countries.” Stanford Institute for Economic Policy Research Discussion Paper No. 99-32. Stanford, CA. June 2000.

“The Buenos Aires Water Concession.” With Lorena Alcazar and Manuel Abdala. World Bank Policy Research Working Paper # 2311. April, 2000. [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=630683](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=630683)

“The Politics and Economics of Reforming Urban Water Systems.” Paper presented at Stanford University. Conference on Political Institutions and Economic Growth in Latin America, April 14-15, 2000, World Bank Conference on Development Economics, May 2000. <http://go.worldbank.org/IS69Q4AD30>

“Reforming Contractual Arrangements: Lessons from Urban Water Systems in Six Developing Countries” with Claude Menard. Paper presented at the ISNIE Meetings in Washington, D.C. September 17, 1999..

“Telecommunications Reform in Ghana” with Luke Haggarty. May, 1999.

“Cities Awash” with Claude Menard. Paper presented at Western Economic Association Meetings in San Diego, CA. July 6-10, 1999.

“Reforming Urban Water Systems: The Case of Chile,” with Colin Xu and Ana Maria Zuluaga. World Bank Policy Research Working Paper #2294. March 2000.  
[http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=629141](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=629141)

“Reforming Urban Water Systems in Developing Countries” with Roger Noll and Simon Cowan. Paper presented at a conference on Economic Policy Reform, Stanford University, Palo Alto, California, September 16-17, 1998

“From the Ivory Tower to the Corridors of Power: Making NIE Matter for Policy,” paper presented at the Second Annual Meeting Society for New Institutional Economics, September 16-17, 1998.

“The Contribution of Ronald Coase”. Paper presented at the First Brazilian Seminar on New Institutional Economics, Sponsored by the University of São Paulo, São Paulo, Brazil, August 6, 1998.

“Water Reform in Latin American: A Tale of Four Cities.” Paper presented at a conference on Regulation in Post-Privatization Environments: The Latin American Experience.” Sponsored by the Tinker Foundation, Southern Methodist University, the USIS, The University of Palermo Law School and the Federal Reserve Bank of Dallas, Buenos Aires, Argentina, May 21, 1998.

“Empirical Effects of Performance Contracts: Evidence from China” with Colin Xu. World Bank Policy Research Working Paper No. 1919. May 1998.

“Information, Incentives and Commitment. An Empirical Analysis of Contracts between Government and State Enterprises.” with Colin Xu. World Bank Policy Research Working Paper No. 1769. May 1997.

Chapter “Private Sector Development” in “Czechoslovakia: Transition to a Market Economy.” World Bank Report No. 8847-CZ. December 13, 1999.

“The Reform of State-Owned Enterprises: Lessons From World Bank Lending” World Bank Policy and Research Series No. 4, 1989

“Thailand: Issues of State Enterprise Efficiency.” World Bank Report No. 7787-TH. June 26, 1989.

Chapter “Factors Determining Parastatal Performance” in “Parastatals in Tanzania: Towards a Reform Program.” World Bank Report No. 7100-TA. January 25, 1988.

“Divestiture in Developing Countries” with Elliot Berg, World Bank Discussion Papers No. 11, 1987

“Current Economic Memorandum on Chile” World Bank Report No. 3406-CH. March 30, 1981.

### **Unpublished Country Reports**

Principal author of Organization of American States economic reports on Honduras (2) and Nicaragua. Authored chapters of World Bank economic reports on Armenia, Bolivia, Brazil, Ghana, Malawi, Mexico, Portugal, Zambia.

### **Presentations**

*2010*

Ronald Coase Institute Workshop on Institutional Analysis in Shanghai, China, Dec. 12-18, 2010. Organizer and faculty.

Hong Kong Polytechnic University, “A History of New Institutional Economics: From Intuition to Institutionalization.” Dec. 7, 2010.

Ronald Coase Institute Workshop on Institutional Analysis in Moscow, Russia, May 2-7, 2010. Organizer and faculty.



ISNIE annual meetings in Sterling, Scotland.. Presentation: “A History of New Institutional Economics.” June 19, 2010.

University of Chicago, Conference on China’s Division of Labor, Chicago, Illinois, July 19-23, 2010. Discussant, panel on government policy.

Conference to honor Douglass North’s 90<sup>th</sup> Birthday. Presentation: “The Contribution of Douglass North to New Institutional Economic” Washington University in St. Louis, November 6, 2010.

Seminar, Hong Kong Polytechnic University. “A History of New Institutional Economics: From Intuition to Institutionalization:” Hong Kong, China, Dec. 7, 2010.

Ronald Coase Institute Workshop on Institutional Analysis in Shanghai, China, December 12-17, 2010. Organizer and faculty.

### *2009*

Seminar, “Institutions and Development,” Stanford Center for International Development, Stanford, CA, February 24, 2009

Seminar “Institutions and Development,” Occidental College, Los Angeles, CA, March 3, 2009.

Seminar “Institutions and Development,” University of California, San Diego, CA, March 5, 2009.

Ronald Coase Institute Workshop on Institutional Analysis in Bratislava, Slovakia, May 10 – 15, 2009. Organizer and faculty.

Open lecture series of the Virtual Scientific Laboratory on Institutional Economics. Organizer. Presentation “Can Foreign Aid Promote the Institutions Poor Countries Need to Develop?” May 18, 2009, Bratislava, Slovakia.

Institute for Humane Studies, Social Change Workshop, Brown University, June 15-16, 2009. Plenary presentation “Institutions and Development,” participate in panel on Institutional Development.

Seminar “Institutional Economics and Development” Sun Yat Sen University, December 10, 2009, Guangzhou, China.

Ronald Coase Institute Workshop on Institutional Analysis in Xiamen, China, January 13-18, 2009. Organizer and faculty.

### *2008*

Ronald Coase Institute Workshop on Institutional Analysis in Singapore, January 5 – 10, 2008. Organizer and faculty.

Ronald Coase Institute Workshop on Institutional Analysis in Los Baños, the Philippines, March 9-14, 2008. Organizer and faculty.

Institute for Humane Studies, Social Change Workshop, Brown University, June 21-27, 2008. Plenary presentation “Institutions and Development,” break out group presentation “Understanding Institutions: An Application to Water.”

University of Chicago, Conference on China’s Economic Transformation, Chicago, Illinois, July 14-18, 2008. Discussant, panel on government policy.

Technical University, Delft, the Netherlands, October 17, 2008. Presentation: “Institutions and Development”.

University of Paris 1, Pantheon-Sorbonne, Workshop on Water, October 21, 2008. Presentation: “Analyzing Institutions in Urban Water Reform: Concepts and Cases.”

Ronald Coase Institute and Hong Kong Polytechnic University, Conference on Property Rights and Economic Reform, Hong Kong, China, December 10, 2008. Organizer. Presentation: “Welcoming Remarks.” Discussant, Panel on Enterprise Reform and Government.

Ronald Coase Institute, Workshop on Institutional Analysis, Beijing, China, December 13-18, 2008. Organizer and faculty.

#### *2007*

Washington University in St. Louis, New Institutional Economics and Development Conference, St. Louis, MO, May 4-5, 2007. Presentation: “Urban Water Reform. What We Know, What We Need to Know.”

Technical University Delft, the Netherlands, 10<sup>th</sup> Annual Conference on Economics of Infrastructures, May 31- June 1, 2007. Keynote Address: Privatization of the Water Sector: Experiences and Prospects.”

Ronald Coase Institute, Workshop on Institutional Analysis, Reykjavik, Iceland, June 16-21, 2007. Organizer and faculty.

ISNIE annual meetings in Reykjavik, Iceland, June 21-23, 2007. Presentation: “When Do Local Economists Affect Institutional Change?”

Institute for Humane Studies, Social Change Workshop, University of Virginia, June 23-29, 2007. Plenary presentation “Institutions and Development,” break out group presentation “Understanding Institutions: An Application to Water.”

#### *2006*

ISNIE annual meetings in Boulder Colorado, September 21-24, 2006. Organize and chair panel “Corruption and the State.” Presentation: “Urban Water Reform: What We Know, What We Need to Know.”

Ronald Coase Institute, Workshop on Institutional Analysis in Boulder, CO. September 16-21, 2006. Organizer and faculty.

Institute for Humane Studies, Social Change Workshop, Stanford University, July 28-29, 2006.  
Plenary presentation "Institutions and Development," break out group presentation "Understanding Institutions: An Application to Water."

*2005*

St. Louis Initiative Planning Conference, Washington University in St. Louis, November 11-12, 2005, St. Louis, MO. Organizer, chair, presentation: "Nature of the Problem."

Swedish International Development Agency (SIDA) Stockholm, Sweden, September 27, 2005.  
Presentation: "Can Foreign Assistance Improve Institutions?"

ISNIE annual meetings in Barcelona, Spain, September 22-24, 2005. Organize and chair panel "Political Institutions in a Changing World" Presentation: "Can Aid Reform Institutions?" Discussant and chair two panels.

Ronald Coase Institute Workshop on Institutional Analysis in Barcelona, Spain, September 17-22, 2005.  
Organizer and faculty.

Western Economic Association, San Francisco, CA, July 5, 2005. Organize, chair, and participate in presidential panel "The Role of Institutions in Economic Development." Presentation: "Why Is Privatization So Unpopular in Latin America?"

International Food Policy Research Institute. April 6, 2005. Presentation: "Can Aid Reform Institutions?"

Stanford University, Social Science History Institute. "Institutional Theory and Evidence from Europe, the United States, and Latin America." Presentation: "Conclusions."

George Mason University, Mercatus Center. Jan. 18, 2005. Presentation: "Can Foreign Aid Develop Underdeveloped Institutions?"

AEA Annual Meetings in Philadelphia, PA, Jan. 9, 2005. Organize and chair panel: "Do Legal Origins Really Matter for Contemporary Institutions?"

*2004:*

Conference on Transaction Costs, Ronald Coase Institute and Stigler Center, University of Chicago, Chicago, IL Dec. 3-5, 2004. Organizer and faculty.

ISNIE annual meetings in Tucson, AZ, September 30-Oct. 2, 2004: President's address, chaired & organized panel on bank privatization, discussant two panels.

Ronald Coase Institute, Workshop on Institutional Analysis in Tucson, AZ, Sept. 25- 30, 2004. Organizer and faculty.

Stanford University Center for International Development Fifth Annual Conference on Indian Economic Policy Reform, June 3-5, 2004, Stanford, Palo Alto, CA. Discussant

European School on New Institutional Economics summer school, Cargèse, Corsica, May 2-8, 2004.  
Presentation: "Institutions and Development."

University of Illinois, Department of Economics and University of Manchester Centre on Regulation and Competition, April 23-24, 2004 Joint Conference on The Conference on the Regulation of Development

and the Development of Regulation, University of Illinois, Champaign-Urbana, IL Presentation on regulatory governance and entry licensing

Stanford University Center for International Development, Palo Alto, CA, March 2004, Visitor & Seminar “Aid and Institutions.”

*2003:*

Center for International Private Enterprise and Ronald Coase Institute Conference on Promoting Institutional Reforms in Latin America, Sao Paulo, Brazil; Dec. 12-13, 2003. Organizer, chair panel on transaction costs.

Ronald Coase Institute and University of Sao Paulo Workshop on Institutional Analysis, Sao Paulo, Brazil, Dec. 7-11, 2003. Organizer, faculty.

World Bank, Conference on Bank Privatization, Washington, DC., Nov. 20-21, 2003. Presentation: “Synthesis: Empirical Studies of Bank Privatization.”

Stanford University Center for International Development, Conference on Latin American Sectoral Reform, Palo Alto, CA, Nov. 13-15, 2003. Presentation: “Why is Sector Reform So Unpopular in Latin America?”

Ronald Coase Institute Workshop on Institutional Analysis in Budapest, Hungary, Sept. 7-11, 2003. Organizer & faculty.

ISNIE annual meetings in Budapest, Hungary, Sept. 11 -13, 2003. Organizer, chair plenary sessions. Presentation: “What Does New Institutional Economics Tell Us About Development?”

George Mason University, Institute for Humane Studies, Arlington, VA, March 5, 2003: Seminar “Institutions and Development.”

Ronald Coase Institute and Stigler Center, University of Chicago Workshop on Transaction Costs in Chicago, Feb. 20-24, 2003, Organizer, chair sessions.

*2002:*

University of Paris 1, Pantheon Sorbonne Visiting Professor for six weeks, May 2002. Twice weekly seminars on New Institutional Economics.

Swedish International Development Agency conference on institutional assessments, Stockholm, Sweden, Oct. 6-7, 2002 . “Does Aid Create Perverse Incentives?”

ISNIE annual meetings in Cambridge, MA, Sept. 26-29, 2002. Discussant, 4 papers.

Ronald Coase Institute workshop on Institutional Analysis in Cambridge, MA, Sept. 22-26, 2002. Organizer & faculty.

George Mason University, Institute for Humane Studies Workshop, Charlottesville, VA, June 16, 2002. Presentation: “From the Ivory Tower to the Corridors of Power: Helping Poor Countries Solve Economics Problems.”

University of Maryland IRIS Forum “The Role of Institutions in Promoting Economics Growth”, Washington, D.C., Feb. 25, 2002. Discussant 2 papers.

American Economic Association, Atlanta, GA. Jan. 4, 2002. Discussant, panel on “Contracts, Learning & Institutions.”

*2001:*

Global Development Network annual meeting, Rio de Janeiro, Brazil, Dec. 9-12, 2001. Organize & chair panel “Institutions & Natural Resources: A Two Way Street.”

Ronald Coase Institute workshop on Institutional Analysis in Rio de Janeiro, Brazil and Berkeley, CA, Dec. 13-14, 2001, Organizer & faculty.

European Association for Evolutionary Political Economy conference, “Comparing Economic Institutions” Siena, Italy, Nov. 8-11, 2001. Presentation “Institutions and Changes in Urban Water Systems.”

Ronald Coase Institute Workshop on Institutional Analysis, Berkeley, CA, Sept. 8-13, 2001. Organizer & faculty.

ISNIE annual meetings, Berkeley, CA, Sept. 14-15, 2001. Chair, discussant 2 papers, Presentation: “Telecommunications in Africa: The Role of Competition in Weak Institutional Settings.”

Western Economic Association, San Francisco, CA, July 4-8, 2001. Organize & chair panel “One Size Does Not Fit All: Adapting Regulatory Ideals to Real World Institutions.” Presentation: “Water Regulation.”

University of Paris 1, Pantheon Sorbonne, Paris, France. May 23, 2001. Presentation: “Telecommunications in Africa.”

Annual Bank Conference on Development Economics, Washington, DC, May 2, 2001. Organize panel on infrastructure reform.

Long Branch Association, Millwood, VA. Feb. 11, 2001. Presentation: “Reforming Urban Drinking Water Systems.”

*2000:*

Global Development Network annual meeting, Tokyo, Japan. December 2000. Presentation: “Reform of Urban Water Systems.”

New York University, Department of Economics. New York, NY. October, 16, 2000. Seminar: “How Economics Conditions and Political Institutions Shape Policy: Evidence from Four Urban Water Systems.”

International Society for New Institutional Economics, ISNIE2000, Tubingen, Germany, September 22-24, 2000. Chair, discussant 4 papers, Presentation: “The Role of Looting in Czech Privatization.”

Annual Bank Conference on Development Economics, Washington, DC, April 19, 2000. Presentation: “The Politics and Economics of Reform of Urban Water Systems.”

Stanford University, Social Science History Institute. Conference Political Institutions and Economic Growth in Latin America. April 14-15, 2000. Presentation: “The Politics and Economics of Urban Water Sector Reform.”

Center for International Private Enterprises, Conference for think tanks and business associations: "Ideas into Action," March 13-14, 2000, Mexico City, Mexico. Presentation: "Privatization in Latin America: Where Do We Go from Here?"

World Bank, joint Africa/South Asia staff workshop on water reform. Washington, D.C. March 30-31, 2000. Presentation: "The Political Economy of Structuring Utility Reforms."

Danish Foreign Ministry, DANIDA Workshop on Reform of the Public Sector in Developing Countries. Copenhagen, Denmark. Jan. 18-19, 2000

#### *1999*

African Economic Research Council annual meeting, Dec. 4-9, 1999. Nairobi, Kenya. Presentation "Experience with Privatization: A New Institutional Economics Perspective".

World Bank Institute, Core course on Global Reform and Privatization of Public Enterprises, October 30-November 6, 1999. Washington, DC. Presentation "Ingredients for a Successful Reform Program."

International Society for New Institutional Economics ISNIE99, September 16-18, 1999, Washington, D.C.: Organized all plenary events and speakers and most panels, chaired paper selection committee, and chaired opening roundtable.

Western Economics Association, July 6-10, 1999. San Diego, CA: Presentation: "Cities Awash : Reforming Urban Water Systems in Developing Countries".

Harvard Institute for International Development. International Program on Privatization and Regulatory Reform, June 30, 1999, Harvard University, Boston, MA. Taught three sessions on privatization.

Georgetown University, Washington, D.C. April 6, 1999. Jim Tybout's course "Topics in International Development" Taught session on privatization.

#### *1998*

International Society for New Institutional Economics (ISNIE 1988), Paris, France. September 17-19, 1998. Presentation "Formal vs. Informal Institutions in Economic Development."

University of Sao Paulo, Brazil. August 5-7, 1998. First Conference on New Institutional Economics. Presentation: "The Contribution of Ronald Coase".

International Law Institute. Washington, D.C. July 16, 1998. Seminar, "Privatization of State Owned Enterprises."

Harvard Institute for International Development. International Program on Privatization and Regulatory Reform, June 30, 1998, Harvard University, Boston, MA. Taught two sessions on privatization.

World Bank, Economic Development Institute, Workshop on the Ingredients of Successful Reform. Washington, D.C. June 24, 1998. Presentation: "The Economics and Politics of State Owned Enterprise Reform."

Federal Reserve Bank of Dallas, Southern Methodist University, Tinker Foundation, USIS, University of Palermo Law School, Conference, "Regulation in Post Privatization Environments: The Latin American Experience", Buenos Aires, Argentina. May 21-22, 1998. Presentation: "Urban Sector Water Reform: A Tale of Four Cities."

World Bank, Private Sector Development Department. Seminar: Privatization Principles. March 18, 1998. Presentation: "Lessons of Experience."

Georgetown University, Washington, D.C. March 3, 1998. Jim Tybout's course "Topics in International Development." Taught session on privatization.

World Bank, Transport Forum, Lansdown, VA, Feb. 24, 1998. Presentation, "The Economics and Politics of State Owned Enterprise Reform."

Tuck School of Business, Dartmouth College, Hanover, NH. Feb. 16, 1998. Presentation: "The Role of the State and Governance in China."

*1997*

Center for International Private Enterprises and International Forum for Democratic Studies, Participant in Roundtable "Economic Restructuring, Challenges for New Democracies," Washington, D.C. December 4, 1997.

World Bank Economist Week, Washington, D.C. Organize and chair panel on Competition Policy, November 13, 1997.

World Bank/NGO Dialogue, Washington, D.C., October 21, 1997. Presentation "Pros and Cons of Privatization."

International Society for New Institutional Economics (ISNIE97), Annual Meetings, St. Louis, MO, September 19-21. Organize panel and presentation "Pressing Issues in New Institutional Economics."

Tuck School of Business, Dartmouth College, Senior Management Program for Vietnamese businessmen, Washington, D.C., August 7, 1997. Presentation "Public Enterprise Reform and Privatization."

Harvard Institute for International Development, Workshop on Public Enterprises. Harvard University, Boston, MA, July 1, 1997. Seminars Public Enterprises; Privatization.

Kiev, Ukraine, May 30, 1997. Presentation "Bureaucrats in Business."

Kishinev, Moldova, April 2, 1997. Presentation "Bureaucrats in Business."

Bucharest, Romania, April 4, 1997. Presentation "Bureaucrats in Business."

Sofia, Bulgaria, April 5 & 6, 1997. Presentations "Bureaucrats in Business."

Center for International Private Enterprises, Washington, D.C. May 21, 1997. Presentation "Bureaucrats in Business."

World Bank, Annual Bank Conference on Development Economics, Washington, D.C. April 30, 1997. "Comments on Dilip Mookerjee Incentive Reforms in Developing Country Bureaucracies".

Georgetown University, Washington, D.C. April 7, 1997. Jim Tybout's course "Topics in International Development." Taught session on privatization.

World Bank, Organization for Evaluation Development, Evaluation Workshop, Washington, D.C. April 1, 1997, Presentation "Performance Contracts."

CEMA, Buenos Aires, Argentina, March 18, 1997. Presentation, "Bureaucrats in Business."

World Bank, Transport Forum, Lansdown, VA, March 3, 1997. Presentation, "Performance Contracts"

McGill University, Montreal, Canada, Feb. 7, 1997. Presentation, "Bureaucrats in Business."

*1996*

American Economic Association. December 9, 1996. Discussant, Panel on Regulatory Reform.

Dhaka, Bangladesh, November 2-3, 1996. Presentations, "Bureaucrats in Business."

New Delhi, India. October 29, 1996. Presentation, "Bureaucrats in Business."

World Bank, Economic Development Institute, Workshop Training for Trainers, October 11, 1996. Presentation, "Bureaucrats in Business."

Harvard Institute for International Development. International Program on Privatization and Regulatory Reform, July 16-17, 1996, Harvard University, Boston, MA. Sessions on privatization.

European Bank for Reconstruction and Development, London, U.K., June 3, 1996. Presentation, "Privatization in Transitional Economies."

UK Overseas Development Association. London, UK, June 4, 1996. Presentation, Bureaucrats in Business.

Cambridge University, Department of Applied Economics, Cambridge, U.K., June 5, 1996. Presentation, "Bureaucrats in Business."

Bradford University, Bradford, U.K. June 7, 1996. Presentation, "Bureaucrats in Business."

University of Paris, 1, Pantheon Sorbonne. May 25, 1996. Presentation, "The Economics and Politics of State Owned Enterprise Reform."

Organization for Economic Cooperation and Development. Paris, France. May 24, 1996. Presentation, "The Economics and Politics of State Owned Enterprise Reform."

European Parliament, Strasbourg, Germany. May 22, 1996. Presentation, "The Economics and Politics of State Owned Enterprise Reform."

Middle Eastern Economic Research Association workshop, Amman, Jordan, May 14-16, 1996. Presentation: "Performance Contracts."

Washington University in St. Louis, St. Louis, M., Conference on Contracting. April 13, 1996. Presentation "Performance Contracts."

Beijing, China. March 1, 1996. Workshop presentation, "Bureaucrats in Business."

University of California, San Diego. Feb. 23, 1996. Seminar "The Economics and Politics of State Owned Enterprise Reform"



University of California, Los Angeles. Feb. 20, 1996. Seminar “The Economics and Politics of State Owned Enterprise Reform.”

University of California, Berkeley. Feb. 15, 1996. Seminar “The Economics and Politics of State Owned Enterprise Reform”

*1995*

Hanoi, Vietnam. CIEM. December 15, 1995. One-day workshop “Bureaucrats in Business.”

Ministry of International Trade and Industry. Tokyo, Japan. December 13, 1995. Workshop “Bureaucrats in Business.”

Kennedy School of Government, Harvard University, Boston, MA. November 16, 1995. Seminar “Bureaucrats in Business.”

Harare, Zimbabwe. November 9-10, 1995. World Bank/Government Conference “Bureaucrats in Business.”

Voice of America, TV program. November 2, 1995. “Bureaucrats in Business.”

Washington University in St. Louis, MO. October 30, 1995. Presentation: “Bureaucrats in Business.”

George Washington University, Seminar for Brazilian foreign students. October 26, 1995. Presentation “Pros and Cons of Privatization.”

McGill University, Montreal, Canada. October 19, 1995. Seminar: “Pros and Cons of Privatization.”

World Bank Annual Meetings. October 6, 1994. Press Conference: “Bureaucrats in Business.”

Korean Economic Development Association? Seoul, South Korea. September 20-22, 1995. Conference: “Worldwide Trends in Privatization.”

International Monetary Fund conference for Trade Union Organizations. June 1-2, 1995. Presentation: “In Defense of Privatization.”

*1994*

Hastings College of Law, Symposium on International Legal Practice, San Francisco, CA March 26-27, 1994. “Privatization and Performance.”

World Bank, Economic Development Association, Civil Service Colloquium, Tokyo, Japan, March 19-23, 1994. Presentation: “Public Enterprise Reform.”

*1993*

Columbia University, Department of Economics, New York City, NY. October 14, 1993. Presentation: “Public Enterprise Reform.”

Third Asia Pacific Conference of Management Consultants, Brisbane, Australia. August 23-26, 1993. Keynote speech: “Public Enterprise Reform, Lessons from the Past, Issues for the Future.”

Salzburg Seminar, Salzburg, Austria, March 6-11, 1993. Faculty lecture: "Privatization and Public Enterprise Reform."

*1992*

World Bank, Economic Development Institute, Senior Officials Seminar on Privatization in Georgia. Tbilisi, Georgia. June 28-July 3, 1992. Presentation: "World Wide Experience in Privatization."

Carnegie Council on Ethics and International Affairs. New York, NY. March 20, 1992. Seminar: "Privatization: Misconceptions, Glib Answers, and Lessons."

Fletcher School of Law and Diplomacy, Tufts University. Medford, MA. March 31, 1992. Speaker on: "What's it all Worth? Valuation in Privatization."

World Bank, Economic Development Institute, Senior Officials Seminar on Privatization in Russia. January 27-30, 1992. Presentation: "World Wide Experience in Privatization."

*1991*

Fordham University, School of Law. New York, NY. November 22, 1991. Seminar "The What, Why and How of Privatization."

Harvard Institute for International Development, Boston, MA. October, 28, 1991. Seminar: "Privatization: Lessons of Experience."

Association of the Bar of the City of New York, NY. June 5, 1991. Conference on Privatization in Latin America. Presentation: "Lessons from World Bank Experience."

Massachusetts Institute for Technology, Urban Studies Department. Boston, MA. May 3, 1991. Workshop speaker, "Ex-Post Performance of Divested State Owned Enterprises."

*1990*

Business School, University of North Carolina at Chapel Hill. Raleigh, NC. October 22, 1990. Presentation: "Privatization in Developing Countries and Eastern Europe."

Asian Development Bank/ Korean Development Institute Workshop on Management of Public Enterprise and Privatization, Seoul, South Korea. August 22-23, 1990. Presentation: "Public Enterprise Reform and Privatization."

Argentina, Ministry of Foreign Affairs. International Seminar on Privatization, Deregulation, and Competence. Buenos Aires, Argentina. November 14-17, 1989. Presentation: "Privatization: Lessons from Experience."

*January 2011*